

**Sales Representative (M/F)**  
**- for the German market**  
**(Aussendienstmitarbeiter)**

Simatek Bulk Systems A/S is looking for a dedicated, local Sales Representative for the German market.

Germany is a significant market for us, and we would like to intensify our efforts by setting up a local sales office in Germany.

Therefore we are looking for a German speaking Sales Representative who must focus on new customer relations and thus expanding our existing sales efforts in Germany. This task will be carried out in close cooperation with our existing organization and will be supported by Simatek Bulk Systems' back office functions.

Employment conditions

- Based in Germany working from own/private office set-up
- Must primarily search for new clients in selected areas but also serve existing clients as per agreement
- Must exclusively work for the interests of Simatek Bulk Systems and may not take on other employment
- Will report directly to the management of Simatek Bulk Systems
- Will coordinate sales work with the sales department in Denmark as needed
- Agreed costs (i.e. office expenses, transportation and travel expenses) must be reported monthly
- All sales will be invoiced directly to the customer by Simatek Bulk Systems A/S
- The Sales Representative will receive a monthly basic fee. In addition to the basic fee there will be a commission as per agreement.

Place of residence

Our new Sales Representative must reside in Germany from where customer visits will be made by own car to all parts of Germany.

Languages

Our new Sales Representative must be fluent in German (mother tongue). English must be mastered at a level which makes communication with non-German speaking colleagues in Denmark easy.

### Personal profile

- We are looking for a spirited, extrovert and result oriented person (M/F) for a long-term working relationship
- Sales experience and commercial insight is a must
- Must have technical flair for providing relevant, technical customer service
- Existing customer relations within Simatek Bulk Systems' line of business will be an advantage

### Qualifications

Our new Sales Representative must:

- Have a technical education at a level where professional counselling and technical understanding for customer challenges comes natural
- Be self-sufficient when it comes to IT set-up and working with software used by Simatek Bulk Systems (ex. Microsoft Office).

### Facilities

- Own office set-up is required. We will contribute with necessary equipment (PC, phone etc.)
- You must use your own car and will receive transport allowances.

### Apply

- Application + CV must be sent to [jobs@simatek-bulk.dk](mailto:jobs@simatek-bulk.dk)